

#### Utility Relations for Onsite Power – What You Need to Know

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## Northern Power Systems

We design, build and maintain on-site power systems for industrial, commercial, and government customers worldwide.



- EPC contractor and system integrator
- 30 years of experience in on-site power
- 900 systems installed in over 50 countries
- 200 employees: 50% with engineering degrees
- VT headquarters with field offices in LA, San Francisco, New York, Houston
- ISO 9001:2000 Certified

# **Utility Interaction**

## **Key Points of Interaction with Utilities:**

- Interconnection (Electric, Gas, Steam)
- Standby / Backup Tarrifs
- Data Gathering
- Utility as a Customer

# Approach

### What Works:

- Treat Utility as a Partner
- Technical Competence
- Get to the "Right People" ASAP
- Political Pressure (*Careful!*)

#### What Doesn't Work:

- Confrontation
- Excessive Political Pressure
- Incompetence

## **Utility Interconnect Hurdles**

- Lack of a Well-Defined Interconnection Standard
- Lack of Adherence to Interconnect Standard
- Lack of Integration
- •Last Minute Surprises

### Interconnection Process — Basic Protection Requirements

**Visible Break Disconnect** 

Automatic Lockout

Anti-Islanding

**Reverse Power Flow** 

Primary Fault Detection (Line—Line and Line—Ground)

**Frequency and Voltage Protection** 

**Out of Synchronism Protection** 

Power Quality Preservation (Harmonics and Flicker)

**Fault Current Contribution Below Acceptable Limits** 

### Interconnection Specifics — Utility Distribution

#### **Utility Distribution is Either Radial or Networked:**

#### **Radial System**

Lines Extend Radially from a Common Substation

#### Networked System,

**Numerous Separate Lines Form a Grid** 

- Area
- Spot

Interconnection Specifics Generator Type

### **Generator Type:**

Inverter-Based Systems

Typically the Easiest to Interconnect

Induction Generators

Next Easiest to Interconnect

• Synchronous Generators are the

Most Difficult to Interconnect

#### **On-Site Generation Utility Concerns**

- Asynchronous Generator Reclosure
- Nuisance Tripping of Network Protector Relays
- Unintended Islanding
- Backfeeding During Normal Operation
- Backfeeding on a Dead Line

## Addressing Utility Concerns

- Asynchronous Reclosure
- Network Protector Over-Cycling
- Unintended Islanding
- Backfeed

# Utility Standby Tariffs

- Ratchet
- Negotiable for "x" capacity
- Invest in cheap backup
- Determine critical load shedding
- Utility as a partner

## Utility Data Gathering

- Interval Data
- Knowledge of all Tariffs
- Data evaluation
- Utility as a partner

#### Utility as a Customer

**On-Site Generation Utility Benefits** 

- Reduced Loads on Congested Networks
- Can Forestall Costly Upgrades
- Improved Network Reliability



MEETINGTHE PURE POWER DEMANDS OF THE NEW ENERGY MARKETPLACE



